SKIDMORE SALES & DISTRIBUTING

Press Release

For Immediate Release
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H&W Ingredients and Dayton Foods, Acquired by Skidmore Sales & Distributing

Fruit, Nut, and Vegetable Ingredients Broker/Distributor Purchased by Leading Food Ingredients Distributor

West Chester, Ohio – H&W Ingredients, and Dayton Foods, a leading fruit, nut, vegetable and specialty ingredient broker and distributor based in Brookfield, Illinois, have been acquired by Skidmore Sales & Distributing. Skidmore Sales is a family-owned, leading food ingredients distributor located just outside of Cincinnati, Ohio.

"Adding H&W Ingredients, and Dayton Foods to the Skidmore Enterprise is very exciting," said Skidmore Sales & Distributing Owner and CEO, Doug Skidmore. "Both H&W and Skidmore have built strong reputations for representing and partnering with the industry's best food ingredients suppliers, with an unrivaled technical support and customer-centric approach to doing business. H&W's passion for excellence, quality, teamwork and integrity are a reflection of our own Skidmore core values. Our vision is to be the food industry's top-rated ingredient distributor. By expanding our distribution footprint, we can now serve more customers across the country."

"We are extremely proud of the accomplishments H&W Ingredients and Dayton Foods have achieved since our inception in 1989. In alignment with our dedication to employees, customers and suppliers, we are joining forces with Skidmore Sales & Distributing. Equipped with new resources and capabilities, we look forward to our collective growth and success," added Michael Cronin and Bill White.

Founded more than 30 years ago, H&W Ingredients has several food scientists and a culinary chef on staff, offering a variety of technical services to their customers. H&W and Dayton Foods represent many top fruit, nut, and vegetable suppliers, including Ocean Spray, Del Monte, Wyman's and Tree Top. In addition to their Illinois headquarters, the company has regional offices in Michigan, Ohio, Minnesota, Colorado and North Carolina.

With satellite offices and distribution centers across the United States, Skidmore Sales handles more than 5,000 ingredients from the industry's best ingredient manufacturers. Serving food and beverage manufacturers and processors across the nation, Skidmore Sales offers many technical services, multiple points of distribution, and expert sourcing of hard-to-find ingredients. In addition to H&W Ingredients, and Dayton Foods, Skidmore Sales & Distributing is also the parent company of Essex Food Ingredients, located in Frazer, Pennsylvania, and Processor's Choice, located in Moody, Alabama. Skidmore Sales & Distributing is headquartered in West Chester, Ohio, and employs more than 200 employees.

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